

# JACK WILLIAM COOK

Denver, CO | jack.w.cook.26@dartmouth.edu | (720) 270-0217 | linkedin.com/in/jack-w-cook

## EDUCATION

---

### **Dartmouth College**

*Major: Economics, concentration in Finance; Minor: Italian*

### **Bachelor of Arts**

Hanover, NH, August 2022 – June 2026\*

### **Colorado Academy**

4X Honor Roll, AP Scholar with Distinction, ACT: 35

### **High School Diploma**

Denver, CO, August 2018 – June 2022

*Activities and Interests:* Lead Guitar and Harmonica for Cherry Hills Band, President of Dartmouth Billiards, Avid Skier and Outdoorsman, Entrepreneurship at Magnuson Center, Dartmouth Surf Club, Rock Climbing

*Skills:* Financial Modeling, B2B Sales, Excel, Stata, Claude API and Claude Code, Agentic Workflow Automation, Italian

## SELECT WORK EXPERIENCE

---

### **Co-Founder/CEO, Pest OS**

Hanover, NH, January 2025 – present

- Built B2B SaaS creating AI CSRs for Pest Control and Wildlife Control companies, currently doing \$6K ARR after launching January 10, 2026
- Pitched AI to C-Suite clients, capturing further growth ops by analyzing client/industry problems and building custom voice solutions while simultaneously growing Pest OS product ecosystem
- Built automated outreach and client communication workflows using Claude API, Claude Code, and Gmail MCP, replacing manual processes across sales and operations
- Drove the full sales cycle: prospected operators via cold calling, ran product demos, and closed first paying customer

### **Venture Capital Analyst, GHC Partners**

Virtual, May 2025 – Present

- Spearheaded an unprecedented alternative fundraising initiative, individually built 3 databases tracking PRIs, Emerging Manager Programs, and DAFs with 100+ potential LPs across the US and Northern Europe, while assisting in applying for SBIC recognition to facilitate bank investment
- Performed in-depth macroeconomic research included twice in LP reports and conducted market and investment analysis alongside senior partners to inform investment decisions
- Built an automated LP outreach system generating personalized email drafts at scale for 100+ targets, cutting manual drafting time significantly

### **Strategic Investment Advisor, Ligo Partners Family Office**

Virtual, September 2025 – November 2025

- Built out proprietary deal flow using LinkedIn and Crunchbase to independently source and evaluate growth-stage venture tech deals and presented strong candidates to Ligo Partners Investment Committee
- Cultivated relationships with FOs and angel investors to unlock co-investment and direct investment opportunities
- Served as Junior Investment Panelist while concurrently managing GHC position and full-time academic coursework

## ENTREPRENEURIAL INITIATIVE

---

### **Founder of Arboro, TuckLAB: Entrepreneurship at Tuck School of Business**

Hanover, NH, March 2025 – June 2025

- Developed a B2C reforestation platform, Arboro, working as head of finance and business strategy with a team of four
- Awarded 1<sup>st</sup> place in 6 Minute Pitch Challenge, 1<sup>st</sup> place in Value Proposition Challenge, 1<sup>st</sup> in Product Development Challenge, 3<sup>rd</sup> place in 2 Minute Pitch Challenge, and 3<sup>rd</sup> place overall out of 16 teams

### **Owner/Operator, The Gratefull Bed Company**

Hanover, NH, October 2023 – November 2025, <https://www.gratefullbed.com>

- Purchased ownership share of GBC to experientially learn about small business management
- Managed bed delivery and installation process across campus, working to provide a positive customer experience
- Increased profitability annually while navigating new competitors on campus

## LEADERSHIP

---

### **Ski Instructor, Dartmouth Skiway**

Hanover, NH, January 2026 – Present

- Managed safety assessments and risk mitigation for daily groups of 20 clients in dynamic environmental conditions
- Delivered high-impact coaching to a diverse client base, tailoring instruction strategies to individual performance levels and supporting revenue growth by facilitating repeat business